

THE LOS ANGELES ORGANIZER



September/ October 2011

Volume 18, Issue 6

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NAPO-LA Calendar

September

- 20th-CD Support Group 6:00-8:30 pm
- 24th-POLA Workshop-David R. Masci 9:00 am-1:00 pm
- 26th-New Member Orientation 3:30 pm
- 26th-Chapter Meeting 6:15 pm

October

- 14-15th-NAPO San Francisco Bay Area Regional Conference
- 15th-Golden Circle Meeting
- 24th-New Member Orientation 3:30 pm
- 24th-Chapter Meeting 6:15 pm

NAPO-Los Angeles Chapter Meeting



September 26th, 2011 at 6:15 P.M.

Solid Gold Slide Design: Making your presentations pop!

As organizers - and business professionals - you need to reach people - and public speaking is an ideal means of connecting with others, addressing more people at once with the same message, gaining rapport - and attracting new clients! The slides in your presentation can capture (or repel) those potential clients. Effectively designed and delivered slideshows establish your credibility - showcase your expertise - and help viewers confirm their need to hire you!

You will learn how to:

- Craft stellar before-and-after slide presentations
- Design slides showing graphics, photos and sales elements
- Place your logo in a soft-sell area for maximum effect
- Organize your presentation - easily - in a fraction of the time!

This "how-to" presentation is for every level or presenter - with immediate take-aways!

BONUS: Email your slide deck by Noon 9/24 to receive supportive feedback and ideas if used during the speaker's presentation.

Under 12 MB files, email: Sheryl@SparklePresentations.com

Over 12MB files, use the free upload site, <http://www.YouSendIt.com>, with Sheryl@SparklePresentations.com, and attach file (up to 100MB).

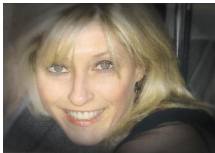
PRESENTER: The final educational session speaker at this year's NAPO National Convention in San Diego, Sheryl Roush received the highest evaluation scores from



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 805-300-2876



Director of Marketing
 Robyn Reynolds
[Organize2Harmonize](#)
 310-625-6522

attendees, on her Sparkle When You Speak!™ program. President of Sparkle Presentations, Inc., she is an internationally top-rated speaker and speaking coach, with clients including: 7-Up, Intuit, Los Angeles County, Los Angeles Unified Schools, Sony, Southwest Airlines, and Union Bank. Sheryl earned the elite Toastmasters International Accredited Speaker designation for speaking style and professionalism, out of 4.4 million people in 116 countries. The National Speakers Association honored her with the Golden Microphone Award and Member of the Year from both the San Diego and Greater Los Angeles Chapters. As a business owner, she has started eight businesses since age 16. As an award-winning graphic designer, Sheryl is a 5-time published author in the field, and has 36 years experience in marketing design. As a speaking coach, she was the Director of Training for the U.S. Olympic Training Center, coaching Southern California Olympians in speaking skills. As a published author, she has 13 titles to her name, including Heart of a Woman in Business.

www.SherylRoush.com www.SparklePresentations.com

www.HeartBookSeries.com



Monday, October 24, 2011 6:15 P.M.

Yes, Web Marketing Can Bring In New Business!

Everywhere you go there are people telling you what you've "got" to do on the Internet. This session will be different. Business Coach Deborah Gallant will focus on what an organizer really needs to do to attract new clients using Internet technology. She'll review the must-have elements of your website and discuss ways to get it built without spending a fortune or losing control. She'll talk about search, statistics, email marketing, blogging and social media...all in plain English. Deborah's focus is on ROI (Return on Investment:)making sure that what you do on the web has a real payoff in new clients for your organizing business.

Deborah Gallant won rave reviews for her NAPO-Mid Atlantic Regional Conference breakout session, and her 2010 NAPO National Conference presentation "The Smart Organizer's Guide to Modern Technology." Most recently, she presented a half-day workshop for the Philadelphia chapter where she received this review: "The workshop at the Greater Philadelphia Chapter of the National Association of Professional Organizers (NAPO-GPC) was an enormous success. Our chapter members vary in their knowledge of and comfort with technology. Some members blog, tweet and manage their website while others don't have a website yet. Deborah explained the various means of Internet marketing with clarity and patience. Most importantly, she advised us which outlets were the best uses of our time to achieve our common goal: getting the clients we want for our businesses. Her information was an invaluable resource, one that is difficult to find from other sources. Her suggestions will be used by techno-savvy and newbies alike." Sara Long, Professional Organizer. You won't want to miss this informative presentation. Bring your questions!

Golden Circle



Director of Associate Membership
 Leslie Haber
 An Organized Life
 213-507-1389



Director of Professional Development
 Lisa Suchek
 Timeline Organizing
 562-438-5650



Immediate Past President
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Neighborhood Groups
 Coordinator: Kathryn Masci



MY "HALF-WAY HOUSE" TO RETIREMENT
 By Beverly Clow

At the 2005 NAPO Conference in San Diego, I took copious notes in a session on how to wind down your organizing business. I discarded them last year. My heart had absorbed what it could at the time, but I was prompted to devise a less structured, less painful but (so far) effective way to venture only part way to retirement. I created a customized (i.e. please yourself) approach to warding off the R demon, which lets me anticipate working a few more years as a Professional Organizer.

I started Office Overhaul in 1982, and in 2006 I pronounced myself Semi-Retired. It's a sort of half-way house for diehards. I needed to downsize without putting myself out of business entirely. I wanted to get rid of only what made me uncomfortable. My turtled mind and lowered energy were exhausted from 4 and 5-day work weeks. What better way to ensure a workload reduction than to cease marketing and networking (except with NAPO, of course). The hardest change to accept was that I would have no more business projects. Those had always kept me happily challenged, but also required more administrative time than my home office clients. Significantly, my 24-year paper management and file system specialty had become less applicable to businesses.

Concurrently, my home office clientele had become almost 75% repeat business. Some had stuck with me 15 to 20 years-asking my help through family changes, house or office moves, business start-ups and close-outs. I heard myself saying often, "Yes, Office Overhaul is happy to do closets and storage areas for office clients." Some clients had become designated Senior Citizens along with me. Mothers who had toddlers when we first met were now sending them off to college. We were comfortable together, and I had gradually begun seeing some of them several times a year. Their Office Overhaul needed tune-ups, and they were tired of maintaining for themselves! I had vowed I would "never do maintenance." I swallowed my pride when I realized I could capitalize on this. Those repeat clients were Office Overhaul's greatest asset!

I recognized I would have to change something of significance to force my goal of downsizing my business. My move from the Westside of Los Angeles to the laid-back South Bay in September 2006 was wrenching, but I was resolved-and the changing real estate market played its part. Call it procrastination if you will but, tired as I am, I plan to compromise the R issue to the last of my cherished audio book companions on the 405 journeys back to Los Angeles. I have picked up new clients and new friends in my new neighborhood. I love my renewed life! Last March I worked four days in a row and was wiped out for the entire weekend. Less is better after 70. Some days I'm just plain lazy. I recommend it!



Golden Circle Summer BBQ

neighborhoodgroups@napola.net
Burbank/Glendale/Pasadena: Cari Dawson
Hollywood: Beth Zeigler
South Bay: Roxanne Hoerning
Upland: Millie Hinkle
Ventura: Kathryn Masci
Westsidiers: Toni Scharff

New Member Orientation
Toni Scharff, Co-Chair
Debra Frank, CPO-CD®, Co-Chair
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Sara Getzkin
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Katherine Macey

By Mischele Vieira, CPO®
Golden Circle Liaison

On Sunday, July 31 the Los Angeles Area Golden Circle gathered at the Santa Monica home of Esther Simon. Co-hosting with Esther was Lynne Gilberg. Eighteen members enjoyed a Kosher Barbeque, (a first for many of us) and some wonderful salads prepared by Lynne. Esther even made her specialty, Apple Pie. Thank you, Esther and Lynne, for the hospitality and delicious feast.

Esther provided us with an explanation of some orthodox traditions and a mini tour of things we might find in an Orthodox Jewish home. Everyone agreed that the demonstration was incredibly interesting and informative.

We were delighted to have two new Golden Circle members join us, Justine Miceli and Lori Gersh. Welcome! We were also visited by long-time members Carolyn Strauss and Karen Simon who was visiting from Honolulu Hawaii.

We passed the baton from Claire Flannery to Lori Gersh for the meeting Evites. Thank you, Claire, for the years of contribution, as well as, Lori, for stepping right in and volunteering. Appreciation also goes to Toni Scharff who continues to do a great job of creating our roster.

Our next meeting is scheduled for Saturday, October 15 hosted by Toni Scharff. Please mark your calendar and watch for the Evite.

GOLDEN CIRCLE LISTSERV

Are you a member of the Golden Circle ListServ? Open only to Golden Circle members, this ListServ allows more seasoned professional organizers to network with each other. To get started, log into www.napo.net and go to the Golden Circle Page. In the second paragraph you will see a link for the Golden Circle ListServ. Clicking the link will allow you to go to the page to sign up for the ListServ. Once approved, you can post to the ListServ by sending an email message to golden-circle@lists.napo.net.

2011 GOLDEN CIRCLE MEETING SCHEDULE

Mark your calendars for the following dates. Details will be sent out via Evite prior to each meeting.

Upcoming meeting Saturday, October 15, Host Toni Scharff

NOTE: Qualifications for Golden Circle membership include five years in business as a professional organizer and one year as a NAPO member. Quarterly meetings are held in the homes of Golden Circle members, where we network, share information, and get to know each other on a more personal level.

All eligible Golden Circle members are invited to join the Los Angeles Area Golden Circle. Chapter membership is not required; NAPO National membership is. More information is available on the NAPO National website or by contacting Mischele Vieira at goldencircle@napola.org.

NAPO-LA Professional Organizers Learning Academy

The Professional Organizers Learning Academy Presents

MEETING INFORMATION

Attendance

July 2011

46 member

3 visitors

Chapter Membership: 127

August 2011

38 members

2 visitors

Chapter Membership: 127

Board Meeting Mini-Minutes

JULY 2011

Our librarian, Tina Brooks, is working on digitizing the library! Way to go!

Chapter members should feel free to recommend speakers to Lisa Suscheck for our monthly chapter meetings.

We hope you like the new look of our website! Thanks to Kim Rocke and Deborah Kawashima for all your hard work on this daunting project!

Associate Members



Custom Closets

Email [Kay Wade](mailto:Kay.Wade@closetfactory.com)

(310) 516-7000 x224



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Email [Evan Berger](mailto:Evan.Berger@gojunkfree.com)

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(818) 232-7683




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Burbank California 91505



UNDERSTANDING THE LAW FOR YOUR ORGANIZING BUSINESS (AND YOUR CLIENTS)

In this interactive question-and-answer format workshop, David R. Masci of Masci & Masci Attornies at Law, will discuss how the law can affect your professional organizing business and your clients. If you have ever wondered "Am I doing this right?," then this is the workshop for you!

David will help you understand . . .

- The pros and cons of Sole Proprietorships, Partnerships and Corporations
- The benefits and drawbacks of being incorporated
- How to write a simple contract that will be enforceable
- Why professional organizers need liability insurance
- What you should know about having employees or subcontractors
- How to understand tax law as it relates to business deductions
- How to create a structure for document retention and when to shred documents
- How to get paid by a difficult client
- What you need to know about Small Claims Court
- What professionals you should use to support your business

Attendees will have the opportunity to submit questions for David prior to the workshop and receive a SAMPLE CONTRACT plus links to governmental resources that will help your business and your clients' businesses.

David R. Masci, Attorney at Law has been in practice for over 14 years. He specializes in family law and mediation. David is active in assisting his wife, Kathryn Masci, a NAPO-LA Professional Organizer, manage her organizing business. He clearly understands the issues facing a Professional Organizer.

Date: September 24, 2011, Saturday, 9:00 am - 1:00 pm

Location: Westside Pavilion, 10800 W. Pico Blvd., L.A.

Community Room A, Level 3

Cost: \$99 for NAPO-LA members, \$119 for nonmembers

For more information and to register: www.napola.org

Advertising

Promote Yourself or Your Product: Advertise!

By Kenya Erving
Erving Consulting Group

The Professional Organizers Learning Academy presents

Leslie Haber and Regina Lark

Don't miss out on the opportunity to advertise your business in *The Los Angeles Organizer*. Let everyone know about the products and services you offer by running an ad in our award-winning newsletter. Space is available for members, non-members and associate members.

To purchase an ad, go onto the NAPO-LA website at www.napola.org and click Advertising. Size options and prices are available online. Advertising space starts as low as \$25. Hurry, act now! Space is limited!

For more information, contact Kenya Erving at (323) 253-3426 or send her an email at newsletteradvertising@napola.org. If you know of any businesses that offer great products and/or services for Organizers, please forward their information to Kenya to contact regarding ad space.

Membership

NAPO National Membership

Annual Dues:

\$230 - Active Member*
\$150 - Associate-Branch
\$250 - Associate-Local
\$300 - Associate-Corporate
\$20 - Processing Fee

Provisional member dues are \$200 plus a one-time \$20 processing fee. You are an active member if you have completed your provisional membership year, or are a new NAPO member with more than one year of professional organizing experience.

NAPO National dues can be paid online. Proof of paid dues is required at time of joining NAPO-LA. NAPO National submits its renewal notices directly to members on their anniversary dates. NAPO-LA annual membership dues are renewed each September. You can also join NAPO-LA online.

NAPO-LA Chapter Membership

Regular Members: Dues are prorated 25% quarterly. **\$100 - Level 1** Yearly dues and Website Listing in the "Find an Organizer" section of our website. **\$25 - One-Time Processing Fee**

\$25 - Lapsed Member Processing Fee

Associate Members: Dues are prorated 25% quarterly.

\$175 - Branch Associate Member - Local branch or regional office of a Corporate Associate Member

\$300 - Local Associate Member - Locally-based, self-operating retailer, supplier, designer, or independent sales representative engaged primarily in the manufacture, distribution, and/or sale of organizational equipment, supplies, or organizing-industry related services.

NOTE: All members are required to sign a Code of Ethics as part of their membership.

For more information on becoming a NAPO-LA member, click here

For the NAPO Code of Ethics, click here

Newsletter



[HELP FOR HOARDING-A Workshop for Professional Organizers](#)

- Do you work with hoarders? Do you want to?
- Is your knowledge of hoarding effective with your clients?
- Are you working with teams toward harm reduction?
- Do you need answers but don't know where to get them?

The primary focus of this four-hour intensive workshop will be to provide you with the necessary tools, techniques and strategies to help you work more effectively with hoarders. Both novice and veteran P.O.'s who work with hoarders will learn vital information to help them help their clients and their clients' families. The theory of harm reduction in assisting those who hoard - plus important "Do's & Don'ts" - will also be discussed.

WHEN: Saturday, November 12, 2011 - 9:00 AM to 1:00 PM

WHERE: Leeza's Place, 5000 Van Nuys Blvd., Suite #110, Sherman Oaks, CA 91403
Parking is free. Garage entrance is on Addison St.

COST: Early Bird Fee: \$99 for NAPO-LA Members, \$119 Non-NAPO-LA Members
Add \$15 after Nov. 7, 2011
Materials Fee ("Digging Out" book and workbook): \$20 payable on the day of the class

REGISTER: www.napola.org

Upon completion of your registration, you will receive a receipt and e-mail about details. No refunds for POLA classes. If you are unable to attend this class, the fee will be applied toward another POLA class within one year's time.

INSTRUCTORS

Regina Lark, Ph.D., CPO®, is the owner of A Clear Path: Professional Organizing. She works with Baby Boomers, seniors and people with hoarding disorders. Regina chairs NAPO National's Education Committee and serves on the Board of NAPO-LA. She is a Specialist in Chronic Disorganization and Hoarding and has a Certificate of Study in ADD.

Leslie Haber began work as a Professional Organizer in 1993. A former board member of NAPO-LA, Leslie has helped numerous people through her business, An Organized Life. She specializes in the chronically disorganized and those with OCD and/or hoarding issues and often works with a client's therapist and family to rebuild a life without clutter.

For more information: contact pola@napola.org

For details about NAPO-LA Education Committee classes, visit napola.org, click on Education tab.

NAPO-LA Gives Back

The Los Angeles Organizer



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The Los Angeles Organizer is published bimonthly (January, March, May, July, September and November). The newsletter is emailed to NAPO-LA members and associate members, NAPO national board members, and NAPO chapter presidents, and is available to the public on our website. All content is are copyrighted. All rights reserved.

Submission Guidelines

Articles:

NAPO-LA members are encouraged to contribute to this newsletter. Articles are not to exceed 500 words in length. Submissions must be received by the Editor no later than the 20th of the month prior to the month of publication. You may send your article as a Microsoft Word document or directly in the body of an email. Photos should be .jpg, 72 dpi, sent with your article. All article topics and content must be approved by the Editor. Submit editorial to editor@napola.org

Advertising: Ads must be received by the 20th of the month prior to the month of publication. There are two types of ads available.

Website Link: This is a small ad containing a link to your website, located in the left side column of the newsletter. The ad can be your logo, a photo, or a short message.

Format: .jpg, 72 dpi, 125 pixels w x 100 h. \$25 NAPO-LA Members
\$35 Non NAPO-LA Members

Block Ad: This is a large block located at the end of the newsletter providing details about your company or service, along with a logo and/or photo. **Format:** Submit ad copy (100 words max) as a Word document and email with



NAPO-LA Transforms Chrysalis Clothing Services

On Friday, June 17, 11 NAPO-LA volunteers stepped into the offices at Chrysalis. The staff at Chrysalis helps very low income people to find employment. As part of their services, clients are often given clothing to wear to an interview. Clothing was stored in a resource room to give to clients. In the basement were over 10 racks of unsorted clothing that had been donated to Chrysalis that were meant to replace the clothing in the resource room as it was given away. None of the clothing was sorted. Men's clothing was mixed in with women's clothing, shirts and pants were side by side and sizing was a definite challenge. It would often take staff over 30 minutes to find clothing for one client.

We started in the basement and sorted men's from women's, pants, shirts, suits, dresses and skirts. We sorted by size. All the men's clothing was measured to account for tailoring. Paula joined us from the Santa Monica Chrysalis office and helped with her expert eye in styling to let go of clothing that was outdated and not suitable for interviews. After lunch, we moved up to the resource room and did the same exercise there. The clothing is now sorted by gender, type and size. It is easy for the staff to restock the resource room from the back-up clothing downstairs and easy for them to sort donated clothing when it arrives.

The staff at Chrysalis is thrilled with the outcome. One staff member said, "In fact, when I took a look this morning, a female client came in looking for an outfit. It was so easy for me to point where women's clothing was and so easy for her to find something in her size. She was in and out with a sharp new outfit in 10 minutes!"

We have made a considerable difference to the people working at Chrysalis, making it easier for them to do their jobs. In turn, the clients of Chrysalis are supported in finding employment and breaking poverty cycles.

Thanks go to Pamela Morency, Regina Lark, Mary Jo O'Neill, Mischele Vieira, Katherine Macey, Susana Enriquez, Roxanne Hoerning, Danielle Lescure, Cari Dawson, Tara Kenevan and Leiah Baker-Robe for contributing to the transformation.



Silent Auction

logo and photo as .jpg, 72 dpi.
\$35 NAPO-LA Members
\$45 Non NAPO-LA Members
Submit ads to editor@napola.org

Welcome!

New NAPO-LA Members

Sondra Lender
[All Set Organizing](#)

We are excited to announce John Trosko, past president of NAPO-LA and owner of [OrganizingLA](#) will be featured in our next Chapter Meeting Silent Auction Monday, September 26th! The Silent Auction highest bidder will receive an hour of mentoring from John and a signed copy of his book, "The Experts Guide To Doing Things Faster," published by Clarkson Potter, a division of Random House, Inc. Here is John at the 2010 Organizing Awards.



John Trosko Interviewed at the 2010
Los Angeles Organizing Awards -
What Brings Us Out Tonight?

**CD Clients - Support Group For L.A. Chapter
Members**



Our next meeting will be Tuesday, November 15th. The topic will be "Case Studies of CD Clients". Meeting time is from 6:00 pm to 8:30 pm. Time will also be spent sharing our individual issues. Limited to 12 attendees. A simple pot luck is planned.

To RSVP or for further information, email Jean Furuya at Jean@TheOfficeJeanie.com or call (310) 316-1753.

If you are working consistently and on an ongoing basis with chronically disorganized clients, you are invited to participate in an informal support group.

**NAPO San Francisco Bay Area Regional
Conference**



What: NAPo San Francisco Bay Area Regional Conference

When: Evening of Friday October 14th and all day Saturday October 15th

Where: Berkeley City Club, Berkeley, CA

Program: Keynote speaker Monica Ricci will share "Fearful to Fabulous", telling how she went from being paralyzed by fear to creating a business she loves. Further sessions and discussions will appeal to new and experienced organizers alike and there is plenty of time for networking.

NAPo member rate: \$239 through September 19th, then \$305.
Register and see complete program: www.napo-sfba.org

Institute for Challenging Disorganization



ICD TELECLASSES FILL REQUIREMENTS FOR BCPO RECERTIFICATION

That's right: One year's worth of ICD teleclasses is more than enough to cover the requirements for BCPO re-certification for a three-year term, or the hours can be used as education to be applied toward initial BCPO certification.

Fourth quarter ICD teleclasses will be held from 5:00 - 6:00 P.M. on Thursdays, beginning on October 6. If you're not an ICD Subscriber already and anticipate taking more than several classes, the Premium Subscribership pays for itself because class attendance is unlimited and missed classes can be made up for credit for up to a month after the initial class is given.

For more information, please go to www.challengingdisorganization.org.

Education. Research. Strategies.

Volunteer of The Month



Tina Brooks is the volunteer of the month.

What is your business name and website?

Methods Organizing <http://www.methodsorganizing.com>

Where do you live and where do you do business?

I live in West Hills and do business generally within a 25 mile radius of my house. Mostly the San Fernando Valley but I also work in the Conejo Valley and Santa Clarita.

How many years have you been in business?

I have been in business for about 1.5 years

How did you get into organizing as a profession?

People had told me for years that I should be an organizer. I got laid off from my job as a Project Manager at Disney Animation and looked at it as an opportunity to both follow my passion for organizing and be more available for my kids.

Where are you from originally?

I was born in North Carolina but was raised in Huntsville, AL.

What are your main organizing interests or specialties?

I most enjoy working with families with children. I love a good playroom, family room or even kitchen. The chaos created by kids is what I love to get in order.

What do you like to do when you aren't organizing? Hobbies? Interests?

I enjoy going to the movies and just generally hanging out with friends. I also love to entertain although I don't do it nearly enough. Most of my free time is spent attending my kids sporting events.

Tell us about your family. Married, Single, Children, Pets?

I have been married for almost 10 years and have two very energetic boys. Aidan is 7.5 and Tristan is turning 6 in September. Our first child was of the furry sort. She's a 9 year old Keeshond named Kiva.

How did you come to join NAPO and NAPO-LA?

Even before leaving my old job I was aware of NAPO and had taken one teleclass. I visited a NAPO-LA meeting and Expo in 2009 and instantly felt among my people.

What has been your experience volunteering in NAPO-LA and what do consider the benefits of volunteering?

Volunteering has been a lot of fun and is the best possible way to get to know the other members. I tend to be a bit shy with new people so I picked a job where people have to come to me. Plus, I love the library materials and am excited about continuing to improve our offerings to our members.

Volunteer Opportunities in NAPO-LA

Below is a list of the open volunteer opportunities currently available with your NAPO Los Angeles Chapter. In most cases no experience is necessary and any training needed will be provided. The time commitment can vary depending on time of year (if it's closer to Awards season) but most require just a few hours each month. This is an excellent way to get more involved in your chapter and get to know other organizers outside of chapter meetings.

I will be sending this email to the yahoo group monthly, indicating which positions are currently open and which Board Position/Member oversees each. If you have questions, comments or would like to volunteer, you can contact me (Erin Haas) at volunteer@napola.org or you can contact the board member directly.

NAPO-LA Open Volunteer Opportunities:

Neighborhood Group Liaison (Orange County & Central San Fernando Valley areas):

Qualifications: Be an active member of NAPO-LA. Facilitate informal bi-monthly meetings by sending out an invitation to local NAPO-LA/NAPO National members. You will lead the group in discussions or topics. If you are interested, please contact Kathryn Masci at tobeorganized@earthlink.net for the detailed procedures. This position is very rewarding!

NAPO-LA Neighborhood Groups

Many of the Neighborhood Groups hold informal bimonthly meetings throughout the Los Angeles area. A benefit of chapter membership, these offshoots of NAPO-LA offer education, networking and support. Check below for the group nearest you and contact the Facilitator for information on the next meeting.

If you'd like to volunteer as a Facilitator for one of the open groups, please contact Committee Chair Kathryn Masci by email at neighborhoods@napola.org.

Burbank/Glendale/Pasadena: [Cari Dawson](#), Facilitator

Hollywood: [Beth Ziegler](#), Facilitator

South Bay: [Roxanne Hoerning](#), Facilitator

Upland: [Millie Hinkle](#), Facilitator

Ventura: [Kathryn Masci](#), Facilitator

Westsiders: [Toni Scharff](#), Facilitator

NAPO Los Angeles

Mission Statement: NAPO-LA is the organizing industry leader committed to providing the public with resources; providing professional organizers with education and support; and providing related industry professionals with unique channels for their products and services.

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For questions on our disclosure policy, please contact our [Chapter President](#).